

1 JOSEPH H. HUNT  
Assistant Attorney General  
2 DAVID M. MORRELL  
Deputy Assistant Attorney General  
3 GUSTAV W. EYLER  
Director  
4 Consumer Protection Branch  
5 NATALIE N. SANDERS  
Trial Attorney  
6 Consumer Protection Branch  
7 U.S. Department of Justice  
450 5th Street, NW, Suite 6400-South  
8 Washington, D.C. 20530  
Telephone: (202) 598-2208  
9 Facsimile: (202) 514-8742  
E-mail: Natalie.N.Sanders@usdoj.gov  
10 Attorneys for Plaintiff  
11 UNITED STATES OF AMERICA

12 UNITED STATES DISTRICT COURT  
13 FOR THE CENTRAL DISTRICT OF CALIFORNIA  
14 EASTERN DIVISION

15 UNITED STATES OF AMERICA,

16 Plaintiff,

17 v.

18 CALIFORNIA STEM CELL  
19 TREATMENT CENTER, INC.,  
20 *et al.*

21 Defendants.

No. 5:18-CV-01005-JGB-KKx

**REPLY IN SUPPORT OF PLAINTIFF'S  
EVIDENTIARY OBJECTIONS TO, AND  
NOTICE OF MOTION AND MOTION TO  
STRIKE, THE DECLARATION OF  
ELLIOT LANDER, M.D. SUBMITTED IN  
SUPPORT OF DEFENDANTS'  
OPPOSITION TO PLAINTIFF'S  
MOTION FOR SUMMARY JUDGMENT**

Hearing Date: January 13, 2020  
Hearing Time: 9:00 a.m.  
Courtroom: Riverside Courthouse  
3470 Twelfth Street  
Riverside, CA 92501  
Courtroom 1, 2nd Floor

Hon. Jesus G. Bernal



## TABLE OF CONTENTS

TABLE OF AUTHORITIES .....	iii-v
INTRODUCTION .....	1
LEGAL STANDARD.....	1
ARGUMENT .....	3
A. There Is No Dispute That The Lander Declaration Exceeds the Scope of Lay Opinion Testimony, and Therefore Constitutes Expert Opinion Testimony under FRE 702.....	3
B There Is Also No Dispute That Defendants Failed to Disclose Defendant Lander as an Expert Witness, as Required By Rule 26(a)(2). ....	4
C. Defendants Have Not Met Their Burden to Show That Their Failure to Disclose Defendant Lander as an Expert Witness Was Substantially Justified or Harmless .....	5
1. Defendants’ Failure to Comply With Rule 26(a)(2) Expert Disclosure Obligations Was Not Substantially Justified.....	6
2. Defendants’ Failure to Comply With Their Rule 26(a)(2) Expert Disclosure Obligations Was Not Harmless. ....	9
i. Contrary to Defendants’ Claims, the Government Was Unfairly Surprised and Prejudiced by the Untimely Lander Declaration.....	9
ii. Contrary to Defendants’ Claims, the Resulting Prejudice of Defendants’ Disclosure Failures Cannot Be Cured.....	12
CONCLUSION.....	14



## TABLE OF AUTHORITIES

### CASES

<i>Beye v. Horizon Blue Cross Blue Shield of New Jersey,</i> 568 F. Supp. 2d 556 (D.N.J. 2008).....	7
<i>BP W. Coast Prods, LLC v. Shalabi,</i> 2013 WL 1694660 (W.D.Wash. Apr. 18, 2013) .....	11
<i>Caltex Plastics, Inc. v. Shannon Packaging, Co.,</i> 673 Fed. App'x 664 (9th Cir. 2016) .....	3
<i>Evans v. DSW, Inc.,</i> 2018 WL 6920674, at *6 n. 2 (C.D. Cal. Aug. 17, 2018) .....	9
<i>Forbes v. County of Orange,</i> 2013 WL 12165672 (C.D. Cal. Aug. 4, 2013) .....	10
<i>Goodman v. Staples the Office Superstore, LLC,</i> 644 F.3d 817 (9th Cir. 2011) .....	1, 2, 9
<i>Hardin v. Wal-Mart Stores, Inc.,</i> 2010 WL 3341897 (E.D. Cal. Aug. 25, 2010) .....	11, 12
<i>Lanard Toys Ltd. v. Novelty, Inc.,</i> 375 F. App'x 705 (9th Cir. 2010) .....	6
<i>Lehan v. Ambassador Programs, Inc.,</i> 190 F.R.D. 670 (E.D. Wash. 2000) .....	10
<i>Minebea Co., Ltd. v. Papst,</i> 231 F.R.D. 3 (D.D.C. 2005) .....	5
<i>Native Ecosystems Council v. Erickson,</i> 330 F. Supp. 3d 1218 (D. Mont. 2018) .....	7
<i>Ortiz–Lopez v. Sociedad Espanola de Auxilio . . . Beneficiencia de Puerto Rico,</i> 248 F.3d 29 (1st Cir. 2001).....	3
<i>Pike v. County of San Bernardino,</i> 2019 WL 6736908 (C.D. Cal. July 22, 2019) .....	2, 6, 12



1	<i>Robinson v. HD Supply, Inc.</i> ,	
2	2013 WL 5817555 (E.D. Cal. Oct. 29, 2013).....	2, 12
3	<i>Rodriguez v. Pacificare of Texas, Inc.</i> ,	
4	980 F.2d 1014 (5th Cir.1993) .....	7
5	<i>Seifert v. United States</i> ,	
6	2005 WL 3439010 (E.D. Cal. Dec. 14, 2005).....	13
7	<i>Stonefire Grill, Inc. v. FGF Brands, Inc.</i> ,	
8	2013 WL 12126773 (C.D. Cal. June 27, 2013).....	1, 2, 6
9	<i>Tagatz v. Marquette Univ.</i> ,	
10	861 F.2d 1042 (7th Cir. 1988) .....	7
11	<i>United States v. Figueroa–Lopez</i> ,	
12	125 F.3d 1241 (9th Cir. 1997) .....	3
13	<i>United States v. Regenerative Scis., LLC</i> ,	
14	741 F.3d 1314 (D.C. Cir. 2014).....	7
15	<i>United States v. Sierra Pac. Indus.</i> ,	
16	2011 WL 2119078 (E.D. Cal. May 26, 2011).....	7
17	<i>Wallace v. U.S.A.A. Life Gen. Agency, Inc.</i> ,	
18	862 F. Supp. 2d 1062 (D. Nev. 2012) .....	10
19	<i>Wong v. Regents of the Univ. of Cal.</i> ,	
20	410 F.3d 1052, 1062 (9th Cir. 2005) .....	12
21	<i>Yeti by Molly Ltd. v. Deckers Outdoor Corp.</i> ,	
22	259 F.3d 1101 (9th Cir. 2001) .....	<i>passim</i>

## **FEDERAL REGULATIONS**

23	21 C.F.R. Part 1271.....	7
----	--------------------------	---



**FEDERAL RULES OF CIVIL PROCEDURE**

Fed. R. Civ. P. 26(a).....	<i>passim</i>
Fed. R. Civ. P. 26(a)(1).....	9, 11
Fed. R. Civ. P. 26(a)(2).....	<i>passim</i>
Fed. R. Civ. P. 26(a)(2)(A) .....	1
Fed. R. Civ. P. 26(a)(2)(B) .....	1
Fed. R. Civ. P. 26(a)(2)(C)(i).....	1, 11
Fed. R. Civ. P. 26(a)(2)(C)(ii).....	1, 10, 11
Fed. R. Civ. P. 26(a)(2)(D) .....	2
Fed. R. Civ. P. 26(b)(5).....	8
Fed. R. Civ. P. 26(b)(5)(A) .....	8
Fed. R. Civ. P. 26(b)(5)(A)(i) .....	8
Fed. R. Civ. P. 26(b)(5)(A)(ii) .....	8
Fed. R. Civ. P. 37 .....	3
Fed. R. Civ. P. 37(c).....	3
Fed. R. Civ. P. 37(c)(1).....	<i>passim</i>
Fed. R. Civ. P. 37 Advisory Committee's Note (1993) .....	1, 2
Fed. R. Civ. P. 37 Advisory Committee's Note (2000) .....	8

**FEDERAL RULES OF EVIDENCE**

Fed. R. Evid. 701 .....	3, 11
Fed. R. Evid. 702 .....	<i>passim</i>
Fed. R. Evid. 703 .....	1, 4, 10
Fed. R. Evid. 705 .....	1, 4, 10



1  
2  
3  
4  
5  
6  
7  
8  
9  
10  
11  
12  
13  
14  
15  
16  
17  
18  
19  
20  
21  
22  
23  
24  
25  
26  
27  
28



## **INTRODUCTION**

Defendants’ Opposition to Plaintiff’s Motion to Strike the Declaration of Elliott Lander (“Opposition”) (ECF No. 75) confirms that the entire Lander Declaration must be excluded under Federal Rule of Civil Procedure (“Rule”) 37(c)(1). First, as Defendants concede, the Lander Declaration goes beyond the scope of lay witness opinion testimony, and is therefore expert testimony under Federal Rule of Evidence (“FRE”) 702. Second, Defendants also concede that they failed to disclose Defendant Lander as an expert witness, as required by Rule 26(a) of the Federal Rules of Civil Procedure. Third, Defendants’ failure to disclose was not “substantially justified or harmless.” *See Yeti by Molly Ltd. v. Deckers Outdoor Corp.*, 259 F.3d 1101, 1106 (9th Cir. 2001). Defendants’ own admissions compel the inescapable conclusion that the Lander Declaration is untimely expert testimony that must be excluded under the “self-executing” and “automatic” sanctions of Rule 37(c)(1). *See* Fed. R. Civ. P. 37 Advisory Committee’s Note (1993).

## **LEGAL STANDARD**

Rule 26(a)(2) “requires parties to disclose the identity of any expert witness.” *Goodman v. Staples the Office Superstore, LLC*, 644 F.3d 817, 824 (9th Cir. 2011); *see also* Fed. R. Civ. P. 26(a)(2)(A) (mandating that “a party must disclose to the other parties the identity of any witness it may use at trial to present evidence under Federal Rules of Evidence 702, 703, or 705.”). The disclosure of expert witnesses “must be accompanied by a written report . . . if the witness is one retained or specially employed to provide expert testimony in the case.” Fed. R. Civ. P. 26(a)(2)(B); *see also Stonefire Grill, Inc. v. FGF Brands, Inc.*, No. CV11-8292-JGB (PJWx), 2013 WL 12126773, at \*2 (C.D. Cal. June 27, 2013). For all other experts—*i.e.*, so-called “non-retained” experts—the party’s disclosure “must state the subject matter on which the witness is expected to present evidence under Federal Rules of Evidence 702, 703, or 705; and a summary of the facts and opinions to which the witness is expected to testify.” Fed. R. Civ. P. 26(a)(2)(C)(i)-(ii). Parties must disclose their expert witnesses “at the times and in the sequence that the



1 court orders.” Fed. R. Civ. P. 26(a)(2)(D); *see also Stonefire Grill*, 2013 WL 12126773,  
2 at \*2.

3 A party who fails properly to disclose its retained experts and their reports is barred  
4 from using any expert testimony not so disclosed. *See Stonefire Grill*, 2013 WL 12126773,  
5 at \*2 (citing Fed. R. Civ. P. 37(c)(1)). A party who fails to disclose its non-retained  
6 experts, together with the subject matter of their expert testimony and summaries of their  
7 facts and expert opinions, is likewise barred from using any expert testimony not so  
8 disclosed. Fed. R. Civ. P. 37(c)(1); *see, e.g., Robinson v. HD Supply, Inc.*, No. 2:12-CV-  
9 00604-GEB-AC, 2013 WL 5817555, at \*2 (E.D. Cal. Oct. 29, 2013) (excluding opinions  
10 of non-retained expert witnesses who only disclosed the subject matter of their testimony,  
11 but failed to provide a summary of the facts and opinions to which they would testify as  
12 experts).

13 Rule 37(c)(1) exclusion of untimely expert testimony “is a ‘self-executing’ and  
14 ‘automatic’ sanction designed to provide a strong inducement for disclosure.” *Goodman*,  
15 644 F.3d at 827 (citing *Yeti by Molly*, 259 F.3d at 1106 (quoting Fed. R. Civ. P. 37 advisory  
16 committee’s note (1993))). Indeed, the “*only* exceptions to Rule 37(c)(1)’s exclusion  
17 sanction” requires a party to show that its “failure to disclose is substantially justified or  
18 harmless.” *Pike v. County of San Bernardino*, No. EDCV 17-1680 (JGB) (KKx), 2019  
19 WL 6736908, at \*2 (C.D. Cal. July 22, 2019) (citing *Goodman* (citing Fed. R. Civ. P.  
20 37(c)(1)) (emphasis added); *see also Stonefire Grill*, 2013 WL 12126773, at \*2 (untimely  
21 expert witness testimony excluded unless the failure to disclose the required information  
22 is substantially justified or harmless). Absent such a showing, a party’s failure to make  
23 the required Rule 26(a) disclosures automatically precludes that party from using the  
24 expert witness to supply evidence at trial, on a motion, or at a hearing. *Pike*, 2019 WL  
25 6736908, at \*2 (citations omitted); *see also Yeti by Molly*, 259 F.3d at 1106 (upholding  
26 the trial court’s exclusion of a trial witness who was not properly disclosed because Rule  
27 37(c)(1) “exclusion is an appropriate remedy for failing to fulfill the required disclosure  
28 requirements of Rule 26(a).”).



1 A party's failure to abide by Rule 26(a) discovery principles is so serious that courts  
 2 have upheld the use of the Rule 37(c)(1) sanction even when a litigant's entire cause of  
 3 action or defense has been precluded. *Yeti by Molly*, 259 F.3d at 1106 (citing approvingly  
 4 *Ortiz–Lopez v. Sociedad Espanola de Auxilio Mutuo Y Beneficiencia de Puerto Rico*, 248  
 5 F.3d 29, 35 (1st Cir. 2001) (where exclusion of an expert would prevent plaintiff from  
 6 making out a case, it was “a harsh sanction to be sure, but one that [was] nevertheless  
 7 within the wide latitude of” Rule 37(c)(1)). Although Rule 37(c)(1)'s automatic exclusion  
 8 sanction can be onerous, it is properly imposed in the Ninth Circuit even in the absence of  
 9 willfulness or bad faith on the part of the dilatory party, and even where its imposition  
 10 may render it “difficult, perhaps almost impossible” for that party to prove his or her case.  
 11 *Yeti by Molly*, 259 F.3d at 1106.<sup>1</sup>

## 12 ARGUMENT

### 13 A. There Is No Dispute That The Lander Declaration Exceeds the Scope of 14 Lay Opinion Testimony, and Therefore Constitutes Expert Opinion 15 Testimony under FRE 702

16 Defendants admit that the Lander Declaration contains extensive opinion testimony  
 17 based on Dr. Lander's scientific, technical, or other specialized knowledge. (ECF No. 75  
 18 at 13:5-15:19). An opinion based on a witness's specialized knowledge is improper lay  
 19 witness testimony, and instead constitutes expert testimony governed by FRE 702. *See*  
 20 Fed. R. Evid. 701, 702; *see also United States v. Figueroa–Lopez*, 125 F.3d 1241, 1246  
 21 (9th Cir. 1997). In part VI of the Opposition, Defendants concede that *more than two-*  
 22 *thirds* of the Lander Declaration constitutes expert opinion testimony governed by FRE

23 <sup>1</sup> The Opposition's citation to *Caltex Plastics, Inc. v. Shannon Packaging, Co.*, 673 Fed. App'x 664, 666  
 24 (9th Cir. 2016) does not counsel otherwise. As the Ninth Circuit explained in *Yeti by Molly* and confirmed  
 25 in *Caltex*, Rule 37(c) sanctions are appropriate—even if exclusion is “tantamount” to dismissal of a  
 26 party's entire claim, case, or cause of action—so long as the Court explicitly considers “whether the  
 27 claimed noncompliance involved willfulness, fault, or bad faith” and also considers “the availability of  
 28 lesser sanctions” as well. *Caltex*, 673 Fed. App'x at 666 (citation omitted); *see also Yeti by Molly*, 259  
 F.3d at 1106 (district court should identify willfulness, fault, or bad faith before dismissing a cause of  
 action outright under Rule 37(c)) (internal citations and quotation omitted).



702. (ECF No. 75 at 13:1-15:19).<sup>2</sup> Thus here, there is no dispute that the overwhelming majority of the Lander Declaration exceeds the scope of permissible lay opinion testimony, and instead constitutes expert opinion testimony under FRE 702.

**B. There Is Also No Dispute That Defendants Failed to Disclose Defendant Lander as an Expert Witness, as Required By Rule 26(a)(2)**

In their Opposition, Defendants admit that they failed to disclose Dr. Lander as an expert witness in accordance with Rule 26(a) before proffering his expert opinions in opposition to the Government’s Motion for Summary Judgment (“MSJ”). Among other things, Defendants admit that Dr. Lander was only identified as a *fact witness* in this case. (ECF No. 75 at 3:1-3). Defendants admit that Dr. Lander is, in fact, a non-retained *expert witness* in this case. (*Id.* at 5:8-17, 13:1-15:19). Defendants admit that they have long known that Dr. Lander would provide expert witness testimony in this case. (*Id.* at 3:11-18, 7:17-19). Defendants admit that, contrary to the requirements of Rule 26(a), they failed to disclose Dr. Lander as an expert witness, and failed to state the subject matter on which Dr. Lander was expected to present evidence under FRE 702, 703, or 705, and a summary of the facts and opinions to which Dr. Lander was expected to testify under those same rules. (*Id.* at 6:6-7, 6:15-22). Defendants admit their Rule 26(a)(2) disclosure failure was not only intentional, but strategic. (*Id.* at 6:6-10, 7:17-19).<sup>3</sup>

<sup>2</sup> The Government does not concede that Defendants correctly distinguished between all of Dr. Lander’s expert and lay opinions in section VI of their Opposition. But assuming, *arguendo*, that they have done so, Defendants admit that, *at a minimum*, 23 of the 34 opinions in the Lander Declaration constitute expert opinion testimony governed by FRE 702. (See ECF No. 75 at 13:1-15:19.) In particular, Defendants admit that *more than half* of the Lander Declaration—namely, the eighteen proffered opinions set forth in paragraphs 7, 11, 12, 13, 16, 17, 18, 19, 20, 21, 22, 23, 24, 25, 26, 27, 28, and 29—constitute expert opinions *in their entirety*. And Defendants further admit that significant portions of five additional opinions—namely, paragraphs 8, 9, 10, 14, and 15—constitute additional expert testimony from Dr. Lander. *Id.* To the extent that the Lander Declaration contains any lay opinions at all, those opinions are primarily limited to Dr. Lander’s opening description of his own professional background and experience, and his concluding statements about FDA’s facility inspections and Defendants’ historical responses thereto. *Id.* Defendants effectively concede that nearly everything else in the Lander Declaration is testimony based on Dr. Lander’s scientific, technical, or other specialized knowledge which, to be admissible at all, would need to qualify as expert testimony under FRE 702.

<sup>3</sup> In contrast to their approach to expert witness Dr. Lander, Defendants acknowledge that they properly



Moreover, there is no question that the Lander Declaration was disclosed nearly 12 weeks *after* the close of expert discovery in this case, and nearly 5 weeks *after* the Government filed its MSJ. It is for that reason that Defendants' admissions in their Opposition are of serious concern. As noted above, Defendants admit that the Lander Declaration discloses the facts and opinions to which Dr. Lander is expected to testify under FRE 702. Defendants admit that *more than two-thirds* of the Lander Declaration consists of Dr. Lander's expert opinion testimony under FRE 702. Defendants admit that they already have relied, and further intend to rely, on Dr. Lander and the Lander Declaration to supply expert opinion testimony for the motions, hearings, or trial in this case. (ECF No. 75 at 1:15-17, 4:5, 10:1-5). But this is *precisely* the kind of expert discovery abuse that Rule 26(a)(2) forbids. *See generally Minebea Co., Ltd. v. Papst*, 231 F.R.D. 3, 6 (D.D.C. 2005). The central purposes of the mandatory expert disclosure requirement are to "prevent unfair surprise at trial and to permit the opposing party to prepare rebuttal reports, to depose the expert in advance of trial, and to prepare for depositions and cross-examination at trial." *Minebea*, 231 F.R.D. at 5-6. The Rule is designed to prevent experts like Dr. Lander from "lying in wait" to express new opinions at the last minute, thereby denying the Government the opportunity to depose him on his expert opinions or closely examine his testimony. *See id.* at 6. Defendants' Rule 26(a) disclosure failures are even more acute where, as here, Defendants seek to use Dr. Lander's untimely expert testimony to *create* a factual dispute that *forces* the parties to trial. The Court should not countenance Defendants' "trial by ambush" tactics.

**C. Defendants Have Not Met Their Burden to Show That Their Failure to Disclose Defendant Lander as an Expert Witness Was Substantially Justified or Harmless**

In light of the parties' agreement that the Lander Declaration is an expert opinion, and that Dr. Lander was not disclosed as an expert witness, the only question that remains

---

disclosed Dr. Lola M. Reid as a retained expert, in compliance with their Rule 26(a)(2) obligations. (ECF No. 75 at 3:11-13). Thus, there is no question that Defendants were well apprised of the disclosure requirements of Rule 26(a)(2), and were fully capable of disclosing Dr. Lander during the expert discovery period.



1 is whether Defendants’ disclosure failures were substantially justified and harmless. The  
 2 Ninth Circuit has provided factors that may be used to “guide a district court in  
 3 determining whether a violation of a discovery deadline is justified or harmless”, including  
 4 “(1) prejudice or surprise to the party against whom the evidence is offered; (2) the ability  
 5 of that party to cure the prejudice; (3) the likelihood of disruption of the trial; and (4) bad  
 6 faith or willfulness involved in not timely disclosing the evidence.” *Lanard Toys Ltd. v.*  
 7 *Novelty, Inc.*, 375 F. App’x 705, 713 (9th Cir. 2010). Here, the burden is on the  
 8 Defendants, as the party facing exclusion of their untimely expert testimony, to prove their  
 9 disclosure violation was justified or harmless. *See Yeti by Molly*, 259 F.3d at 1107. This  
 10 is a burden that Defendants do not—and cannot—meet, meaning mandatory exclusion  
 11 necessarily follows. *See Pike*, 2019 WL 6736908, at \*2 (showing of substantial  
 12 justification or harmless is the *only* permissible exception to Rule 37(c)(1)’s automatic  
 13 exclusion sanction) (citation omitted); *Stonefire Grill*, 2013 WL 12126773, at \*2  
 14 (untimely expert witness testimony must be excluded unless the failure to disclose the  
 15 required information is substantially justified or harmless).

16 **1. Defendants’ Failure to Comply With Rule 26(a)(2) Expert**  
 17 **Disclosure Obligations Was Not Substantially Justified**

18 The Opposition contains a litany of purported justifications for Defendants’  
 19 undisputed Rule 26(a)(2) disclosure failures—all of which lack merit and have no basis in  
 20 law. First, Defendants claim that “Dr. Lander was not required to be designated as an  
 21 expert in this matter because he is a defendant in this action.” (ECF No. 75 at 1:23-24).  
 22 Defendants do not cite a single statute, regulation, case, rule, or order that establishes their  
 23 alleged “party-turned-expert-witness” exception to Rule 26(a)(2)’s disclosure  
 24 requirements.<sup>4</sup> Although “[n]othing in the Federal Rules of Evidence prohibits a party

25 <sup>4</sup> Defendants further contend that *the Government* bears the burden of establishing that Dr. Lander was  
 26 subject to Rule 26(a)(2) disclosure. (ECF No. 75 at 5:17-19 (“As an initial matter, Plaintiff has failed to  
 27 identify any authority that an individual party to an action is required to be identified as a ‘non-retained’  
 28 expert in defending him or herself.”)). Defendants either misapprehend or misconstrue the relevant legal



1 from serving as an expert witness,” *Rodriguez v. Pacificare of Texas, Inc.*, 980 F.2d 1014,  
 2 1019 (5th Cir.1993); *see also Tagatz v. Marquette Univ.*, 861 F.2d 1040, 1042 (7th Cir.  
 3 1988) (“nothing in [the] language [of FRE 702] suggests that a party cannot qualify as an  
 4 expert”), a party may do so only if all “relevant qualifying criteria (statutory or otherwise)  
 5 are met.” *Rodriguez*, 980 F.2d at 1019. Compliance with Rule 26(a)(2) expert disclosures  
 6 obligations are among the qualifying criteria that *every* expert witness must meet,  
 7 including non-retained experts like Dr. Lander.

8 Defendants’ second purported justification fares no better than the first. Defendants  
 9 claim that they intentionally failed to disclose Dr. Lander as a non-retained expert because  
 10 such a disclosure “would have waived the attorney work product doctrine and attorney-  
 11 client privilege with respect to Dr. Lander’s opinions.” (ECF No. 75 at 2:1-2). Once  
 12 again, Defendants do not cite a single statute, regulation, case, rule, or order that  
 13 specifically addresses the issue of waiver in the context of their purported “party-turned-  
 14 expert-witness” exception. For that reason alone, the three cases Defendants have cited  
 15 are inapposite. But even assuming, *arguendo*, that the cited cases could arguably support  
 16 a finding of waiver in the event of Dr. Lander’s designation, those same cases make clear  
 17 that not all communications between counsel and a non-retained expert would be  
 18 discoverable in all cases. *See, e.g., United States v. Sierra Pac. Indus.*, No. CIV S-09-  
 19 2445 KJM EFB, 2011 WL 2119078, at \*7 (E.D. Cal. May 26, 2011). Indeed, the Advisory  
 20 Committee clearly stated that they “neither created a protection for communications  
 21 between counsel and non-re[tained] experts[sic] witnesses, nor abrogated any existing  
 22 protections for such communications.” *Id.* Thus, there is no merit to Defendants’

23  
 24 standard. Exceptions to rules and regulations are always “narrowly construed,” *see Native Ecosystems*  
 25 *Council v. Erickson*, 330 F. Supp. 3d 1218, 1231 (D. Mont. 2018), and it is the *proponent’s* burden to  
 26 establish that an exception applies. *See, e.g., United States v. Regenerative Scis., LLC*, 741 F.3d 1314,  
 27 1322 (D.C. Cir. 2014) (drug manufacturer bears burden of establishing an exception from FDA  
 28 regulations in 21 C.F.R. Part 1271); *Beye v. Horizon Blue Cross Blue Shield of New Jersey*, 568 F. Supp.  
 2d 556, 573 (D.N.J. 2008) (party seeking to take advantage of CAFA exceptions has the burden of  
 showing that an exception applied). Thus, here, the burden is on the *Defendants* to prove that their non-  
 retained expert who is also a party (*i.e.*, Dr. Lander) is wholly excepted from Rule 26(a)(2) expert  
 disclosure obligations in a federal civil suit. *Defendants’* inability to identify a single legal authority *in*  
*support of* their alleged exception shows that their Rule 26(a)(2) disclosure failure is completely  
 unjustified.



1 hyperbolic contentions that designating Dr. Lander as a non-retained expert would have  
 2 “forced” Defendants and their counsel to waive all their work product and privilege  
 3 protections and jeopardize “the entirety of Defendants’ preparation for defending” this  
 4 case. (*Contra* ECF No. 75 at 6:7-10).

5 Furthermore, if Defendants had concerns about the potential ramifications of timely  
 6 disclosing their second expert witness in this case, Defendants could have taken any  
 7 number of defensible approaches in lieu of ignoring Rule 26(a)(2) altogether. For  
 8 example, Defendants could have requested to meet and confer with the Government to  
 9 discuss the parties’ respective positions on waiver for a hypothetical “party-turned-expert  
 10 witness.” Defendants did not do so. Defendants could have sought guidance from the  
 11 magistrate judge or the Court on this issue, whether through *ex parte* application or other  
 12 appropriate means. Defendants did not do so. Defendants could have tapped one or more  
 13 *non-party* expert witnesses—be they retained or non-retained—to provide opinions  
 14 instead. Defendants did not do so. Defendants could have properly disclosed Dr. Lander  
 15 under Rule 26(a)(2) and addressed their waiver concerns with production of a privilege  
 16 log under Rule 26(b)(5).<sup>5</sup> Defendants did not do so. Instead, Defendants tried to “have it  
 17 both ways.” Where their decision ultimately came down to: (1) making the required Rule  
 18 26(a)(2) disclosure designating a *party* as a *non-retained* expert and *potentially waiving*  
 19 all privileges and protections, or (2) making the required Rule 26(a)(2) disclosure  
 20 designating a *non-party* as a *retained* expert witness and *maintaining some or all*  
 21 privileges and protections, Defendants were unjustified in inventing a hybrid approach  
 22 (supported by no legal authority whatsoever) to avoid assuming the risk inherent in relying

---

23 <sup>5</sup> If Defendants believed that disclosing Dr. Lander as a non-retained expert witness could render certain  
 24 privileged or protected information “otherwise discoverable,” Fed. R. Civ. P. 26(b)(5)(A), the appropriate  
 25 response was not a failure to disclose under Rule 26(a)(2)—but rather creation and production of a  
 26 privilege log under Rule 26(b)(5). Indeed, the latter Rule is clear that if Defendants intended to  
 27 “withhold[] information otherwise discoverable by claiming that the information is privileged or subject  
 28 to protection,” they were *required* to “expressly make the claim” and “describe the nature of the  
 documents, communications, or tangible things not produced or disclosed” in a manner that would enable  
 the Government to assess the claim. Fed. R. Civ. P. 26(b)(5)(A)(i-ii). As the 2000 Advisory Committee  
 Notes explain—and as the Opposition ignores—their unilateral decision to withhold information they  
 believed was otherwise discoverable is “a ground for sanctions under Rule 37[], including exclusion of  
 withheld materials.” *See* Fed. R. Civ. P. 37 Advisory Committee’s Note (2000).



on the expert of their choice.

**2. Defendants’ Failure to Comply With Their Rule 26(a)(2) Expert Disclosure Obligations Was Not Harmless**

As an initial matter, Defendants repeatedly suggest that the burden of proving harm is on the Government, as the party seeking exclusion sanctions. (*See* ECF No. 75 at 3:9-10, 3:13-18, 3:23-27, 4:1-4). But the Ninth Circuit disagrees. The burden to prove harmlessness is on the Defendants, as the party seeking to avoid Rule 37’s exclusionary sanction. *See Goodman*, 644 F.3d at 827 (citing *Yeti by Molly*, 259 F.3d at 1107). Here, Defendants’ intentional and unjustified failure to comply with Rule 26(a) was anything but harmless. An assessment of the *Yeti by Molly* factors confirms that Defendants’ disclosure failure requires automatic exclusion of the Lander Declaration and preclusion of Dr. Lander’s expert opinions. *See, e.g., Evans v. DSW, Inc.*, 2:16-cv-03791 JGB (SPx), 2018 WL 6920674, at \*6 n. 2 (C.D. Cal. Aug. 17, 2018) (sustaining plaintiff’s objection to and excluding an expert report where defendants had failed to designate the individual as an expert prior to relying on his report, and failed to produce the expert report to plaintiff in discovery).

**i. Contrary to Defendants’ Claims, the Government Was Unfairly Surprised and Prejudiced by the Untimely Lander Declaration**

Defendants contend that their Rule 26(a)(2) disclosure failures were harmless for several reasons—all of which fail. First, Defendants claim that—by the simple act of naming Dr. Lander as a defendant in this case—the Government somehow was “fully aware” of the “likely scope” of Dr. Lander’s fact and opinion testimony under FRE 702 even “before it filed its Complaint.” (ECF No. 75 at 2:5-7). This argument is preposterous. Parties cannot be expected to divine the scope of expert testimony by someone never before disclosed as an expert.

Defendants also argue that their failure to make the required disclosure was harmless because their Rule 26(a)(1) Initial Disclosures of the subject of Dr. Lander’s *lay*



1 opinions served to notify the Government that Dr. Lander's might also serve as an *expert*  
2 witness, and provided "fair notice" of *all* the *expert opinion* topics that Dr. Lander might  
3 provide. (ECF No. 75 at 2:10-12). Defendants are wrong on both counts.

4 Even if the Government, using Defendants' lay witness disclosure, "could have  
5 inferred the name of a witness or information" for expert disclosure purposes, that "does  
6 not discharge [Defendants'] duty of disclosure" or render their disclosure failure harmless.  
7 *See, e.g., Forbes v. County of Orange*, No. SACV 11-1330 JGB (ANx), 2013 WL  
8 12165672, at \*7 (C.D. Cal. Aug. 4, 2013) (citing *Wallace v. U.S.A.A. Life Gen. Agency,*  
9 *Inc.*, 862 F. Supp. 2d 1062, 1065 (D. Nev. 2012)). Defendants have "the opportunity and  
10 right to retain and call experts" of their choosing. *See Lehan v. Ambassador Programs,*  
11 *Inc.*, 190 F.R.D. 670, 671 (E.D. Wash. 2000). But Rule 26(a)(2) imposes the  
12 "corresponding duty . . . to disclose the identity of the expert witness to the other party and  
13 to provide related material." *Id.* (citing Fed. R. Civ. P. 26(a)(2)). Only with the required  
14 disclosures would the Government have had "adequate notice" and been able to  
15 "undertake discovery as well as select an expert to testify on the same subject or issue."  
16 *See id.*

17 Here, Defendants designated only one expert witness: Dr. Lola M. Reid. The  
18 Government was entitled to rely on that disclosure in determining what discovery was  
19 required and what experts would be needed to prove the Government's case. The  
20 Government was not obligated to "raise any objection" to Defendants' failure to designate  
21 other experts as well. (*Contra* ECF No. 75 at 3:14-15). After the Government took Dr.  
22 Reid's expert deposition, it was not thereafter required to "meet and confer on whether  
23 [Dr.] Lander anticipated providing [expert] testimony" also. (*Contra* ECF No. 75 at 3:19-  
24 27).

25 Moreover, compliance with Rule 26(a)(2) requires more than Defendants' mere  
26 disclosure of the *subject matter* of Dr. Lander's testimony. Rule 26(a)(2)(C)(ii) plainly  
27 mandates that a non-retained expert must also provide a "summary of the facts and  
28 opinions" to which the witness will testify under FRE 702, 703, and 705. Fed. R. Civ. P.



26(a)(2)(C)(ii).<sup>6</sup> Defendants’ Rule 26(a)(1) Initial Disclosures disclosed merely that Dr. Lander might possibly provide *lay* opinions regarding: “the stromal vascular fraction (“SVF”) procedure, including the use of SVF, and information regarding the SVF procedure; FDA Inspections of CSCTC facilities.” (ECF No. 75 at 8:12-14). This terse 22-word description of Dr. Lander’s lay testimony under FRE 701 and Rule 26(a)(1) could not—and did not—qualify as a “summary of the facts and opinions” in the 25 page, 34-paragraph Lander Declaration for purposes of FRE 702 and Rule 26(a)(2).<sup>7</sup> *See, e.g., Robinson*, 2013 WL 5817555, at \*3 (automatic Rule 37 exclusion sanctions apply where non-retained expert witness disclosed only the subject matter of his testimony, but failed to provide the summary of his facts and opinions required by Rule 26(a)(2)(C)); *BP W. Coast Prods, LLC v. Shalabi*, No. 11–cv–1341 MJP, 2013 WL 1694660, at \*2 (W.D.Wash. Apr. 18, 2013) (excluding expert witnesses who failed “to provide more than a one sentence description” of expected expert testimony, leaving the opposing party with “no way of preparing to oppose the witnesses”).

Furthermore, Defendants’ final contention—namely, that the Government could have anticipated Dr. Lander’s undisclosed expert opinions in *this* case simply by reading an expert report Dr. Lander had filed in a *different* case—has no basis in law. (ECF No. 75 at 3:19-24, 9:7-15). Rule 26 does not provide a mechanism whereby Defendants “can simply avoid [their] discovery obligations by pointing the Government to other cases for information.” *See Hardin v. Wal-Mart Stores, Inc.*, No. 1:08-CV-00617AWIGSA, 2010 WL 3341897, at \*3 (E.D. Cal. Aug. 25, 2010), *report and recommendation adopted*, 1:08-CV-00617 AWIGS, 2010 WL 3745197 (E.D. Cal. Sept. 16, 2010). Neither does the Rule

---

<sup>6</sup> The Opposition does not mention the Rule 26(a)(2)(C)(ii) requirement to disclose a summary of Dr. Lander’s expert facts and opinions during expert discovery. Rather, the Opposition focuses exclusively on the Rule 26(a)(2)(C)(i) requirement to disclose the “subject matter” of a non-retained expert’s opinions. Given this limitation, Defendants’ harmfulness analysis is necessarily lacking.

<sup>7</sup> Among other things, the Initial Disclosures do not provide notice of Lander Declaration topics such as the enzymatic dissociation of tissue, the effect of centrifugation on the biological properties of cells, the impact of collagenase on the viability, yield, and differentiation of cells, FDA regulation of centrifugated bone marrow, intra-operative surgical use of autologous fat to repair dural brain defects, and vein and artery grafts, just to name a few.



1 provide that if information is allegedly available to the Government, this availability  
 2 waives the Defendants' disclosure obligation to provide the information in the first  
 3 instance. *See id.* Compliance with Defendants' Rule 26(a)(2) discovery obligations  
 4 required a timely disclosure of a summary of Dr. Lander's expert opinions in *this* litigation,  
 5 based on the facts specific to *this matter*. *See id.* at \*6. This, Defendants admit they did  
 6 not provide. Alternatively, if Defendants thought that Dr. Lander's expert opinion  
 7 testimony in *some other case* was nonetheless important to their defense of *this case*, they  
 8 should have been mindful of the expert discovery deadlines set forth in the Court's  
 9 Scheduling Order, and taken care to comply with their Rule 26(a) obligations. *See id.* at  
 10 \*9.

11 In sum, Defendants' failure to make the required Rule 26(a)(2) disclosure for Dr.  
 12 Lander necessarily prejudices the Government's "ability to properly depose [him as a]  
 13 witness, select a rebuttal expert witness, and prepare for trial." *See, e.g., Robinson*, 2013  
 14 WL 5817555, at \*3. Such a failure is not harmless and warrants mandatory exclusion of  
 15 the Lander Declaration. *Id.*

16 **ii. Contrary to Defendants' Claims, the Resulting Prejudice of**  
 17 **Defendants' Disclosure Failures Cannot Be Cured**

18 Mandatory exclusion of Dr. Lander as an expert witness—and not a new round of  
 19 expert discovery—is the *only* appropriate remedy for Defendants' unjustified and harmful  
 20 failure to comply with Rule 26(a)(2). *See Pike*, 2019 WL 6736908, at \*2. The time for  
 21 fact and expert discovery has long closed in this case. The Government made full and  
 22 diligent use of the discovery period in accordance with the Rules, the FREs, and the  
 23 Court's Scheduling Order. Among other things, the Government propounded multiple  
 24 sets of written discovery to Defendants, prepared and served multiple Government agency  
 25 expert rebuttal reports, and prepared for and conducted the expert deposition of  
 26 Defendants' disclosed expert witness, Dr. Reid. Defendants' choice not to abide by the  
 27 discovery Rules *then* is no reason for the Government and the Court to backtrack for new,  
 28 late discovery *now*.



1           The Ninth Circuit has long recognized that a party's failure to provide required Rule  
2 26(a)(2) expert disclosures in accordance with a court-mandated scheduling order often  
3 results in "[d]isruption to the schedule of the court and other parties" in a manner that "is  
4 not harmless." *See Wong v. Regents of the Univ. of Cal.*, 410 F.3d 1052, 1062 (9th Cir.  
5 2005) (no abuse of discretion in refusing to permit party to supplement his disclosure with  
6 additional expert witnesses, and in barring testimony by and relying upon those witnesses).  
7 When a party "is permitted to disregard the deadline for identifying expert witnesses, the  
8 rest of the schedule laid out by the court months in advance, and understood by the parties"  
9 typically has to be altered as well. *Id.* Such has already been this case here.

10           Among other things, Defendants' decision to wait until their Opposition to a  
11 pending Summary Judgment Motion to disclose a second expert witness already has  
12 caused delay and a new round of motions. The Government made elections regarding its  
13 own experts, rebuttal experts, and those experts' reports based on Defendants' designation  
14 of *Dr. Reid* and proffer of *Dr. Reid's* expert report, among other things. Inclusion of the  
15 untimely disclosed Lander Report would almost certainly require the Government to  
16 instruct current experts to produce supplemental reports, and likely require designation of  
17 additional or alternative initial and rebuttal experts. Additional expert disclosures at this  
18 date are virtually certain to require postponement of trial, which would not be harmless  
19 for purposes of Rule 37(c)(1). *See Wong*, 410 F.3d at 1062 (excluding untimely disclosed  
20 witness "even though the ultimate trial date was still some months away," noting that  
21 "[d]isruption to the schedule of the court and the other parties . . . is not harmless").

22           Moreover, the Defendants' Opposition makes plain that their decision not to  
23 disclose a second expert witness was intentional. Defendants' unjustified failure to  
24 disclose all of the Rule 702 facts and opinions on which they intended to rely "cannot be  
25 described as harmless, particularly when the time for discovery has elapsed." *See Seifert*  
26 *v. United States*, No. CIV-S-04-0553DFLGGH, 2005 WL 3439010, at \*1 n. 1 (E.D. Cal.  
27 Dec. 14, 2005) (granting a party's motion to exclude expert testimony when the proponent  
28 of the expert testimony violated Rule 26(a)(2) and the expert cut-off date had passed).



**CONCLUSION**

The Opposition reveals Defendants' disregard for Rule 26(a) disclosure obligations relating to Dr. Lander's extensive fact and opinion testimony under FRE 702. Defendants do not—and cannot—meet their burden to show that their disclosure failure was justified or harmless. Rule 37(c)(1) exclusion of the Lander Declaration and preclusion of Dr. Lander's expert testimony is necessary to ensure that Defendants do not benefit, on a motion, at a hearing, or at a trial, from their failure to comply with the discovery rules.

DATED: December 30, 2019.

Respectfully Submitted,

JOSEPH H. HUNT  
Assistant Attorney General

DAVID M. MORRELL  
Deputy Assistant Attorney General  
Civil Division

GUSTAV W. EYLER  
Director  
Consumer Protection Branch

/s/ Natalie N. Sanders  
NATALIE N. SANDERS  
Consumer Protection Branch  
U.S. Department of Justice  
450 5th Street, NW, Suite 6400-South  
Washington, D.C. 20530  
Telephone: (202) 598-2208  
Facsimile: (202) 514-8742  
E-mail: Natalie.N.Sanders@usdoj.gov

*Counsel for United States of America*







1  
2  
3  
4  
5  
6  
7  
8  
9  
10  
11  
12  
13  
14  
15  
16  
17  
18  
19  
20  
21  
22  
23  
24  
25  
26  
27  
28